

JAPAN ENGINEER DISTRICT

Acceptable Alternatives

Okinawa Contractor Meeting

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Mark Jones P.E. PMP
Engineering Division Chief



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US Army Corps of Engineers
BUILDING STRONG®



Background

- Starting in 2017 USG and MOD were having challenges in awarding contracts
 - Bid busts or ATR's, No Bids
- 2018 JED Conducted Market Research Study
- 2019 JED Conducted Contractor Survey
- Recommendation: Implement Acceptable Alternatives to US criteria utilizing Japan criteria
 - Allow for use Japanese Materials and Methods
 - Provide clearer specifications
 - Reduce the amount of contract administration requirements

Acceptable Alternatives

- Broadly defined as “actions/initiatives” that improve or enhance the biddability and constructability of ALL projects IN JAPAN
- Emphasis Areas
 - Adoption of JIS and other Japanese standards
 - Allow time for contractors to review contract documents
 - Reduce Submittal’s

Adoption of JIS

- Expanded adoption of JIS and other Japanese standards
- Japan Edited Specifications (JES) that put JIS and other standards ahead of US standards
- Appx 60 JES will replace USGS specs this year
- Example: Sustainability
- Example: Cyber Security
- Example: Safety

Contract Feedback before Advertisement

- Expanded our Market Research efforts to get contractor feedback before advertisement
- Posting synopsis of Plans and Specifications before advertisement to get contractor feedback before advertisement
- Detailed RFI response through PROJNET

Contract Administration

- Submittals have been reduced up to 40% of what was previously required
 - Low risk
 - US centric
- Use of JES will reduce requests for variances
- Allow more time for essential submittals including schedule

Questions

We want your Feedback !

Thank You